October 18, 1996

Mr. Eric Parkinson President & CEO Plaza Entertainment, Inc. 304 North Edinburg Avenue Los Angeles, CA 90048

Duplication and Fulfillment Between Plaza Entertainment and WRS, Inc.

Dear Enc:

Re:

I am pleased that we are in the final stretch of finalizing the duplication and fulfillment agreement between Plaza Entertainment and WRS, Inc. We reviewed your fax of September 27, and the open issues that you and Gordon Granger had with our proposal of August 7, 1996.

In referring to your letter, Item 1 - "Term"; We will agree to a two (2) year versus a three (3) year duplication arrangement with a "First Right of Refusal" if we can't agree on new terms and pricing for ongoing duplication and fulfillment services.

Regarding Item 6 - Freight, truck or UPS on your P.O. or ours along with an administrative mark-up for Plaza's use of money and administrative costs.

Item 9 - We can't do the administrative, financial, and warehouse storage and work for your sleeves and cases at the purchase cost of the materials only. Neither can you. But if you feel your operation is more efficient than ours, feel free to order the material and we'll store it for you at \$10.00/pallet/month and handle our administrative work on an hourly basis.

Item 9a - We do manufacture "High Grade Tape Stock" - our suppliers include 3M, BASF, Saehan and TDK.

Item 10 - "Invoicing to Plaza's Customers and Collections", we do have the capability of doing the direct invoicing to your clients and can also facilitate the collections as well. Previously a "Lock Box Agreement" was sent to you and Gordon for review. This agreement would take care of all of the related logistics. As for invoicing, if the proper information is provided along with a copy of your customer's P.O. we will be able to accurately invoice your clients. Administrative costs will be on a "Per Order" basis at a price to be determined.

Payments from your customers must be made to WRS, Inc., and Plaza Entertainment and it must be communicated and enforced with your customers that they must send all payments directly to the Lockbox. Payments will be deposited immediately and subsequently disbursed to Plaza Entertainment and to us upon receipt.

Mr. Eric Parkinson October 18, 1996 Page Two

The "Sign on Commitment" with fifty percent (50%) discount on the first \$300,000 worth of business will also be as originally agreed upon. However, to resolve the issue of the \$33,000 plus interest that is owed to us from the "Grizzly Mountain" arrangement, we must receive bonafide purchase orders from Plaza's customers that are directly assigned to us that we will invoice to your customer and receive payment with all of the net proceeds going toward amortizing your outstanding debt prior to sending any money to Plaza.

If you are in agreement with this, please sign this interim agreement and return it ASAP and we can get started.

The "Legend of the North Wind" check dub is in the works and will be sent for your review so we're ready to duplicate.

Sincerely

Joseph M. Gerek Chief Financial Officer

cc: Jack Napor Jeremy Kennedy

Enc Parkinson, Plaza Entertainment



# PLAZA ENTERTAINMENT PRICING PROPOSAL August 7, 1996

This proposal is based upon a 3 year exclusive contract.

Price Includes:

SP Duplication on High Grade Tape Stock "A" Grade Shells Quality Control

Insertion into Client Supplied Bottom-Load, Top-Tuck Sleeves or Clamshells Packaging & Handling for Drop Shipments into 50 Count Cartons

COST	\$1.72	\$1.78	\$1.84	\$1.90	\$1.96	\$2.04	\$2.10	\$2.16	\$2.22	\$2,41	\$2.60	\$2.79	\$2.98
ENGTH SE	80 Minutes	85 Minutes	90 Minutes	95 Minutes	100 Minutes	105 Minutes	110 Minutes	115 Minutes	120 Minutes	125 Minutes	130 Minutes	135 Minutes	140 Minutes
PRICE	\$.93	\$.96	\$1.01	\$1.08	\$1.14	\$1.20	\$1.26	\$1.33	\$1.41	\$1.48	\$1.54	\$1.60	\$1.66
LENGTH	15 Minutes	20 Minutes	25 Minutes	30 Minutes	35 Minutes	40 Minutes	45 Minutes	50 Minutes	55 Minutes	60 Minutes	65 Minutes	70 Minutes	75 Minutes

MINIMUM DUPLICATION ORDER QUANTITIES - 500 UNITS PER TITLE

#### **ADDITIONAL SERVICES:**

•	WRS Supplied Generic Face Label	\$.02
•	Shell Imprint:	
	Set-up (screens from client supplied film positives)	\$35.00 per title
	Imprint	\$.015
•	Clamshell Art Insertion	\$.0 <del>4</del>
•	Inserts or Sticker Application	\$.02
•	Shrinkwrap	\$.02
•	Logo Imprint on Shrinkwrap:	
	One Time Set up (plate charge)	\$75.00
	Imprint	\$.01

- Assembly of 6, 12, 24 or 48 unit self shipping Display Packs Price to be determined, depending upon labor costs. Samples
  to be provided by Plaza Entertainment.
- WRS will provide a check cassette and master evaluation at no Charge. Check cassettes to be shipped via UPS Ground.
- Terms: Net 60 Days subject to credit approval Lock-box agreement (per attached)
- All standard WRS Terms and Conditions apply except as outlined in this proposal
- Freight: F.O.B. WRS Pittsburgh

#### WRS ORDER FULFILLMENT

#### 1. ORDER ENTRY:

Price includes finished goods inventory, reporting and data base maintenance.

Charge per order from phone or fax	\$1.50
From electronic orders	\$.75

### 2. ORDER FULFILLMENT:

Includes pick and pack, preparation for shipping, packing slips and shipping reports.

50 Count master cartons of single titles No Charge

Multiple Title Orders up to 50 pieces or single title orders up to 49 pieces:

1 piece	\$.65 per carton
2 pieces	\$.90 per carton
3 - 5 pieces	\$1.00 per carton
6 - 10 pieces	\$1.25 per carton
11 - 25 pieces	\$1.80 per carton
26 - 50 pieces	\$2.50 per carton



F-le WRS

### ADDITIONAL SERVICES:

•	WRS Supplied Generic Face Label	\$.02
•	Shell Imprint:  Set-up (screens from client supplied film positives)  Imprint	\$35.00 per title \$.015 \$.39
•	WRS supplied Clamshell (Duroplex)	\$.04
•	Clamshell Art Insertion Inserts or Sticker Application	\$.02 \$.02
•	Shrinkwrap	ψ.φ.2
•	Logo Imprint on Shrinkwrap: One Time Set up (plate charge) Imprint	\$75.00 \$.01

- Assembly of 6, 12, 24 or 48 unit self shipping Display Packs -Price to be determined, depending upon labor costs. Samples to be provided by Piaza Enterminin ent.
- WRS will provide a check cassette and master evaluation at no Charge. Check cassettes to be shipped via UPS Ground.
- Terms: Net 60 Days subject to credit approval Lock-box agreement (per attached)
- Two (2) Years with "First Right of Refusal"
- All standard WRS Terms and Conditions apply except as outlined in this proposal
- Freight: F.O.B. WRS Plttsburgh via Truck or UPS
- Invoicing to Plaza Entertainment's customers including order entry \$2.25 per order

### WRS ORDER FULFILLMENT

#### ORDER ENTRY: 1.

Price includes finished goods inventory, reporting and data base maintenance.

\$1.50 Charge per order from phone or fax \$.75 From electronic orders

#### ORDER FULFILLMENT: 2.

Includes pick and pack, preparation for shipping, packing slips and shipping reports.

No Charge 50 Count master cartons of single titles

Multiple Title Orders up to 50 pieces or single title orders up to 49 pieces:

1 piece	\$.65 per carton
2 pieces	\$.90 per carton
3 - 5 pieces	\$1.00 per carton
	\$1,25 per carton
6 - 10 pieces	\$1.80 per carton
11 - 25 pieces	\$2.50 per carton
26 - 50 pieces	42104 km

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#### SERVICES ACREEMENT

THIS SERVICES AGREEMENT between WRS, Inc. ("WRS") and Plaze Entertainment, Inc. ("Plaze") and its principals—Eric Parkinson, Charles von Bernuth and Thomas Gehring, is made as of this 2 "day of October, 1998,

- A. Plaze and WRS have an existing manufacturing and business relationship, and Plaze has an immediate need for (i) working capital financing ("Financing") and (ii) certain administrative services, including, generation of sales invoices, collection of accounts receivables, performance of general accounting and related record keeping functions, monitoring and maintenance of inventories of packaging, finished goods, returns processing and repackaging (collectively, the "Administrative Services").
- B. Plaza also needs to purchase post production services and video cinbs (copies) in the normal course of its business (collectively, "Production Services"), has been obtaining Production Services from WRS on an open account basis pursuant to that certain Credit Application given by Plaza to WRS and WRS' standard terms and conditions ("Standard Terms") of sale which are a past of the Credit Application. Plaza ower WRS approximately \$685,379.88 as of August 31, 1998 (subject to review and verification thereof), plus applicable interest thereon, for Production Services previously performed by WRS (the "WRS Receivable").
- C. WRS, to enhance and increase its business relationship with Plaze, Erio Parkinson, Charles vonBernuth and Tom Gehring, and protect its interest in the WRS Receivable, is willing to perform the Administrative Services and continue to perform Production Services for Plaza on the terms and conditions described in this Agreement (all invoices for Production Services performed by WRS after the date of this Agreement are referred to as "New Invoices").

In consideration of the mutual promises set forth in this Agreement, the parties agree as follows.

Flexa's exclusive agent to perform the Administrative Services for Plaza. WRS accepts said appointment and agrees to perform the Administrative Services for Plaza in accordance with the appointment and agrees to perform the Administrative Services for Plaza in accordance with the terms and conditions set forth in this Agreement. The performance of all activities by WRS, including the maintenance of all bank accounts relative to the Administrative Services, shall be as the agent of and for account of the Plaza. Plaza and WRS agree to among for a "lock box" or other aimiliar arrangement with National Bank of Canada, its successor or other financial institution (the "Bank") for receipt of payment of Plaza's accounts receivable and distribution of such receipts in accordance with the forms of this Agreement. As compensation for the



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Administrative Services, Flazz shall pay to WRS a monthly fee (the "Monthly Fees") equal to the greater of (i) \$5,000 or (ii) one percent of the aggregate amount involced by WRS for Production Services during such month (but not to exceed \$20,000 per month). In addition, Plaza shell reimburse WRS for all out of pocket expenses incurred by it in the performance of the Administrative Services (but excluding any personnel costs). WRS shall provide Plans with a monthly statement setting forth the fees and expenses monted on behalf of Plaza during such month, each of which shall be paid directly by Plaza to WRS within 30 days of the statement date. In the event any involce remains unpaid after 30 days, WRS shall have the right to instruct the Bank to make payment of such invoice to WRS from the finds in the lock box account.

Section 1.1 Distribution of Lockbox Funds. The parties agree that until such time as all amounts awad to WRE by Plaza are less than 60 days, WRS shall instruct the Bank to distribute the funds in the lockbox account on a weekly in accominge with the following procedures:

- 1. With respect to each payment made by a customer of Plaza which is received during such week, WRS shall match such payment to the WRS invoice to Plaza for the products which are the subject of such customer's payment. If the payment (I) releies to the WRS Resolvable then WRS and Plaze shall instruct the Beak to distribute an amount equal to 50% of each such payment to WRS and (ii) (ii) relates to a New Invoice than WRS and Plaza shall instruct the Bank to distribute an amount equal to 30% of each such payment to WRS;
- 2. WRS shall instruct the Bank to distribute the requiring funds to Place or in.

accordance with Plaza's instructions.

It is the intention of the parties that the arrangement contemplated above will result in each New Invoice being paid in full within 60 days of the date of such invoice. To the extent that New Invoices are not kept current under the distribution arrangement set forth above the parties agree to negotiate in good faith an appropriate distribution arrangement which will keep Plaza current on New Invoices; provided however in no event shall any New Invoice remain unpaid for more than 89 days after the date of such New Invoice.

Section 1.2 Incomitee. As an incomive to faster the business relationships contemplated by this Agreement and to provide financial assistance to Place, WRS agrees to provide Place a gradit against the WRS Receivable equal to fully cents on the first 300,000 dubs that WRS produced for Plaza, such could to be applied on the first anniversary of this Agreement or such entiler data as Plaza shall become ourrent on all outstanding involves from WRS; provided, however, such credit shall only be made if Pleas has fully compiled with the terms of this Agreement.

Section 2 WRS! Interset Web Site. WRS agrees to place all of Plaza's titles, including the Hemdele titles, on WRS' Internet Web Site at full rotal prices to obtain additional marketing exposure for Plaza.

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Freetian 3 Assistance: WRS agrees to assist Pieze in its offerts to obtain adequate and appropriate financing with National Bank of Canada and/or other entitles WRS deems appropriate, by affecting introductions to such entitles, and if required, by partially subundinating its accuracy interests in the WRS Receivable provided that the proceeds of such financing are used to seriety a portion of such Receivable. Any resultant financing will be subject to Pieze's approvel. It is mutually agreed that Pieze and its principals, Eric Perkinson, Charles vonBernuth and Tom Gehring (collectively, the "Principals"), will execute such documents as an required to accomplish the foregoing and to confirm that WRS shall have a security interest in all proceeds from all business activities of Pieze from any and all sources (eminding video kiosks), and/or any intere entity WRS may designate to perform this function by until further notice; provided, however, that at such time as Pieze shall be current on payment of all invoices, the security interest in proceeds granted to WRS under this Section shall be limited to the proceeds of Pieze's distribution activities in the United States.

Section 4 Production Services. Plaza agrees that WRS shall have the sole and exclusive rights to perform Production Services for Plaza for all videos to be distributed in the United States, and WRS agrees to perform such Production Charges for Plaza in accordance with the current prices between WRS and Plaza in effect (copy attached) and reviewed annually. All other WRS services not listed that Plaza requires will be discounted 25% from WRS' then published prices. Plaza further agrees that WRS shall be its exclusive amplier of dubs and all of those other services WRS routinely provides for Plaza's product delivery to its domestic and international clients.

Section 5 Term This Agreement shall remain in effect until such time as the WRS Receivable and New Invoices shall have been paid if full. Thereafter, either party shall have the right to terminate this Agreement by giving the other party ninety days' written notice of termination. In the event of price disagreements at any summal price renegotistion contemplated in Section 4, WRS shall have the right of first radual, but not the obligation to match any bona fide written competitive offers made by other first class laboratory facilities. It is mutually agreed that any such price reductions shall be correspondingly matched with the caliber and quality of workmanship and materials as are being offered by the competitive laboratory.

Secritor 6 Security Interest; Therecist Information; Guaranty. Plaza hereby acknowledges that Plaza has granted WRS a security interest in certain collected (the "Collected") described in the UCC-1 Financing Statements previously filed with the Secretaries of State of California and Fernaylyania, copies of which are is attached to this Agreement, and agrees that it shall execute such documents as may be resonable required by WRS to maintain the effectiveness of such filings and in protect WRS' interest in such Collected to the extent reflected on such Binancing Statements. In addition, Plaza shall muvide WRS and/or National Bank of Canada with all such financial information concerning Plaza as WRS and/or National Bank of Canada shall reasonably request in order that WRS and/or National Bank of Canada can member Plaza's financial position and WRS can provide such administrative assistance as Plaza may from time to time require. In the svent of a breach by Plaza of any of the terms of this Agreement or in the event Plaza shall become insolvent, WRS shall have the right or exercise

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any and all remedies as a second creditor provided by provisions of the Uniform Commercial Code in effect where such Collisional is located. As a further industriant to WRS to construct this Agreement, each of the Frincipals hereby guaranties the performance by Flace of its obligations under the terms of this Agreement, including the payment of the WRS Receivable and New Invoices, and any other charges, expenses (including restonable attempt's foce) and soots reasonably incurred by WRS in any proceeding to entire any of the terms of this Agreement (collectivity, the "Collection Expenses")

Section 7 Acknowledgements. The perties acknowledge and agree that this Agreement is intended to set firth the parameters of a working relationship which will promote their individual intends and to provide with WRS with insentives to continue to perform Production Services for Place. Accordingly, the pastics agree to negotiate in good fields to establish the percentage processary, and to create any and all documents and further agreements that may be reasonably required, to many fully implement the terms of this Agreement.

Flant Entertainment

Witness

Tom Gelsing Principal

Charles von Berouth, Principal

May M

WAS, Inc.

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Title:

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any and all remedies as a secured creditor provided by provisions of the Uniform Commercial Code in effect where such Colleteral is located. As a further inducement to WRS to enter into this Agreement, each of the Principals hereby guaranties the performance by Plaza of its obligations under the terms of this Agreement, including the payment of the WRS Receivable and New Invoices, and any other charges, expenses (including reasonable attention)'s fees) and costs reasonably incurred by WRS in any proceeding to enthree any of the terms of this Agreement (collectively, the "Collection Expenses")

Section 7 Acknowledgements. The parties acknowledge and agree that this Agreement is intended to set forth the parameters of a working relationship which will promote their individual interests and to provide with WRS with incentives to continue to perform Production Services for Plaza. Accordingly, the parties agree to negotiate in good faith to establish the procedures necessary, and to execute any and all documents and further agreements that may be reasonably required, to more fully implement the terms of this Agreement.

Plaza Entertainment

By
Title:

Witness

Witness

Charles youBeanth, Principal

Witness

Witness

Witness

Witness

WRS, Inc.

Tille: CF O SAND FOR F. Jack Napor

### November 19, 1998

Mr. Jack Napor WRS FILM & VIDEO LABS, INC. Via Fax (412) 922-2418

RE: PLAZA INVOICING -- SEPT. / OCT. / NOV. -- PRINTING & MAILING

Dear Jack:

I was quite distressed to learn that our invoices have still not yet been printed and mailed to our customers... despite the mutual hope of Joe Gerek and I that this project would be completed last Friday. As you are aware, Plaza's ability to STAY IN BUSINESS requires that we collect some of our A.R. ~ the best leverage in collections is these new invoices.

I'm told that it would only take us (here at Plaza) an HOUR to print these out.

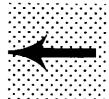
The invoicing of our receivables is imperative ~ if they don't go out today, then Plaza MUST print them ourselves and FAX them tonight to our customers so that we can cover our urgent needs.

Jack, while we are appreciative of the liberal credit that WRS has extended to Plaza, as well as the generous offer of help with our Accounts Receivable, we cannot allow Plaza to falter while your accounting staff deals with other priorities. It would be very easy and fast for Plaza to print out the invoices... and perhaps this is the fastest method to protect the venture we are building together with WRS. We must get these customers invoiced and collect on our old balances.

If WRS can complete this task, then I request that you apply some pressure & encouragement to see that this is completed today if possible. Next week is a short week and if these invoices do not go out TODAY, Plaza cannot reasonably expect to receive monies until after Thanksgiving, which would be unacceptably devastating.

Thanks for your help,

Eric Parkinson, President, C.E.O.



Subject: Fwd: Inquiry regarding very old vendor status: Plaza Ent., Inc. < Anderson: V...

From: HannoverHouse@aol.com Date: Fri, 21 Sep 2007 11:26:23 EDT

To: jwalker@mmlpc.com
CC: c.bernuth@verizon.net

Gentlemen -- Anderson Merchandisers is the first wholesaler to provide evidence / rebuttal to Jack Napor's claim that no Plaza receivables were collected during the primary phase of the Services Agreement. I also followed up yesterday with emails to Ingram and B&T, as my prior telephone calls did not seem to generate a response. I'll keep you posted as these other accounts respond (hopefully TODAY). It would be nice to have several wholesaler payments in evidence to show a greater rebuttal to Napor's declaration.

**ERIC** 

Eric Parkinson, CEO
HANNOVER HOUSE
5 N. West St., Fayetteville, AR 72701
Office: 479-521-4999 / Direct: 818-481-5277
www.HannoverHouse.com

See what's new at AOL.com and Make AOL Your Homepage.

Subject: Re: Inquiry regarding very old vendor status: Plaza Ent., Inc. <Anderson: Virus checked>

From: Pat Andrews <andrewsp@amerch.com>

Date: Fri, 21 Sep 2007 09:35:21 -0500

**To:** HannoverHouse@aol.com **CC:** GriffinF@amerch.com

Pat Andrews
A/P SR Supervisor
Anderson Merchandisers
806-376-6251 ext 14452
806-349-4438 Fax
Never fear shadows. They simply mean there's
a light shining somewhere nearby.

#### Eric,

We show we sent 2 checks to Plaza during that time frame. 184621 dated 7-15-99 for 10,160.90 187512 9-22-99 for 11,673.00. We cannot give you copies of the cancelled checks however, they are too old. Here are the screen shots that show they were cashed but I don't know how well that would hold up in court.

Thanks, Pat

Transaction Detail CB-CBT-W-0001		×
Cash Code: Recon Stmt Nbr:	<b>02</b>	
Bank Name:	TRUST COMPANY BANK	
Account Number:	8800603048	
Bank Transaction:	SYSTEM PAYMENT Ban	k Debit
Number:	184621 0	
Issued Date:	07/15/99	
Issued Company:	208 Anderson Merchandisers	
Payee/Description:	PLAZA ENTERTAINMENT, INC.	
Reference	AP170	
Journal Book:		
Status	Recon 07/28/99	
Issued Bank Amount:	1.0, 160, 90 USD	
Reconciled Bank Amount	10,160,90	
Transaction Amount:	10,160.90	
Base Amount	10,160.90 USD	
Acct Period End Date:		
	Cancel	

Transaction Detail CB-CBT-W-0001		×
Cash Code:	02	
Recon Stmt Nbr	0	
Bank Name:	TRUST COMPANY BANK	
Account Number:	8800603048	
Bank Transaction:	SYSTEM PAYMENT	Bank Debit
Number:	187512 0	
Issued Date:	09/22/99	
Issued Company:	208 Anderson Merchandisers	
Payee/Description:	PLAZA ENTERTAINMENT, INC.	
Reference	AP170	
Journal Book:		
Status	Recon 09/28/99	
Issued Bank Amount:	11,673.00 USD	
Reconciled Bank Amount:	11,673.00	
Transaction Amount:	11,673.00	
Base Amount:	11,673.00 USD	
Acct Period End Date:		
	Cancel	

HannoverHouse@aol.com

To AndrewsP@AMerch.com, GriffinF@amerch.com

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# MEMORANDUM

June 21, 1999

TO:

AUTUMN BROCK, DEBBIE SCHILLING, MICHELE FISCHER, CHARLES VON BERNUTH, BOBBY SARGENT, JOE GEREK

FROM:

ERIC PARKINSON

RE:

NEW LOCK BOX ACCOUNT & INVOICING PROCEDURE

Effective THURSDAY, JUNE 24th, and inclusive of all new invoicing for the recent "PUSS IN BOOTS" and "HEMDALE" shipments, Plaza and WRS Labs will be utilizing a new Bank Lock-Box and Collections account.

The following PAYMENT INSTRUCTIONS will need to appear prominently and visibly on all invoices generated after June 24, 1999:

Please remit payment directly to the following bank account:

ACCOUNT NAME:

WRS FOR PLAZA ENT., INC.

BANK:

MELLON FINANCIAL SERVICES

ACCOUNT:

Box 22011, L.A.

ADDRESS:

1240 S. Myrtle Ave. Monrovia, CA 91016 Tel. (818) 303-3861

All incoming collections will now go to this account. WRS Labs will receive 50% of all collections until such time that their duplication billings are brought "current." The TXSTAR Bridge Loan (\$500,000) will be credited for fifty percent (50%) of the collections for "PUSS IN BOOTS", but not for Hemdale or other catalog. This lock-box account also does NOT involve any possible income streams from Foreign or Television sales that Plaza may receive.

A MAILING TO THE CHIEF FINANCIAL OFFICERS OF ALL OF PLAZA'S CURRENT CUSTOMERS DETAILING THIS INFORMATION AND AN OVERALL UPDATE ON PLAZA'S NEW FINANCING WILL GO OUT SEPARATELY ON JUNE 24, 1999, FROM ERIC PARKINSON.

Thanks -- ERIC

### MEMORANDUM

July 19, 1999

Ms. Natalie Pitts
MAJOR VIDEO CONCEPTS
7998 Georgetown Road, Suite 1000
Indianapolis, IN 46268
Dear Natalie:

Tel (317) 715-2147 / Fax 715-2556

Thank you for your assistance in processing a payment on the Plaza Ent., Inc. video account with Major Video Concepts. Although the "old" accounts receivable balance from prior to June 15, 1999 due from M.V.C. to Plaza Ent. (approx. \$29,000) is NOT formally subjected to our new lock-box regulations, in the spirit of accommodating your accounting system, please utilize the NEW payment address / coordinates for all payments:

### Send checks to:

WRS FOR PLAZA ENT., INC. Mellon Financial Services 1240 South Myrtle Ave. Monrovia, CA 91016

Account Number: BOX 22011, L.A.

We will coordinate with WRS regarding the segregation of "old" payments versus new orders. I will advise WRS of this situation.

Thanks again for your assistance.

Sincerely,

Eric Parkinson, President FROM: CASE 2:00-CV-02041-WLS Document 154-2 Filed 10/16/2007 Page 23 of 31 FAX NO. 14795870857 Filed 10/16/2007 Page 23 of 31 P13

### Plaza Entertainment, Inc.

CURRENT BALANCE SHEET -- PLUS FORECASTED POSITION AFTER FOURTH QUARTER BRIDGE LOAN TO FACILITATE SALES, PLUS 12-31-2000

### BALANCE SHEET

	FINAL	FINAL	Sept. 30	FORECAST	FORECAST
	1997	1998	1999	1999	2000
	Un-Audited	Un-Audited	Current	Pro-Forma	Pro-Forma
ASSETS	Dec. 31, ' 97	Dec. 31, '98	Sep. 30, ' 99	Dec. 31, '99	Dec. 31, ' 00
Cash On Hand	\$7,619	\$25,327	\$7,472	\$296,520	\$1,775,000
Accounts Receivable (Net)	\$135,600	\$687,764	\$1,045,180	\$2,023,750	\$4,875,000
Fixtures and Equipment	\$54,398	\$34,571	\$109,398	\$112,160	\$255,120
Prepaid Properties & Invest.	\$375,000	\$509,980	\$734,980	\$764,980	\$1,984,980
Earned Dupl. Credits	\$86,320	\$55,125	\$55,125	\$55,125	\$0
Notes & Other Assets	\$26,230	\$28,328	\$30,028	\$30,594	\$0
Prepaid Inventory (C.O.G.)	\$70,255	\$490,436	\$558,196	\$683,150	\$1,455,100
Prepaid Advertising	\$0	\$0	\$515,950	\$430,000	\$135,000
Paid In Equity (Stock)	\$200,000	\$200,000	\$200,000	\$200,000	\$200,000
		}			] ]
TOTAL ASSETS	\$755,422	\$1,831,531	<u>\$2,540,379</u>	\$3,966,279	\$10,345,200
LIABILITIES &					}
SHAREHOLDER'S	. !				
EQUITY			<u> </u>		
Accounts Payable	\$334,857	\$646,830	\$1,079,908	\$585,400	\$566,350
Primary Vendors A.P.	\$232,400	\$1,188,792	\$1,145,000	\$1,657,000	\$3,585,000
Accrued Royalties	\$95,000	\$400,500	\$542,000	\$662,000	\$1,468,000
C.R.A.T. & Herklotz Loans	\$100,000	\$1,498,849	\$1,606,974	\$1,062,527	\$0
Faber, Parkinson, Granger	\$327,500	\$415,413	\$486,095	\$417,095	\$0
Unearned Advances	\$64,232	\$67,712	\$57,550	\$0	\$0
TXSTAR & Other Loans	\$0	\$0	3 \$512,849 <b>3</b>	\$1,235,000	\$2,500,000
TOTAL LIABILITIES	\$1,153,989	\$4,218,096	\$5,430,376	\$5,619,022	\$8,119,350
	and and patents to the form	j.			n
SHAREHOLDER'S EQUITY	(\$398,567)	(\$2,386,564)	(\$2,889,997)	(\$1,652,743)	\$2,225,850
	war de spirosing de la		THE PROPERTY OF THE PROPERTY O	arachamana ar ar aracham	Commence of the second of the
TTL LIABILITIES &					
SHAREHOLDER'S EQUITY	\$755.422	\$1,831,531	\$2,540,379	\$3,966,279	\$10,345,200
	#10044BE	OT-OUT-OUT	U DEGLETO, O LO	φυ <u>νονοία</u> το	ATO1040100

### CONCLUSION:

Based upon strong retail reaction to Plaza's Fall 1999 Product, the infusion of a Bridge Loan of \$650,000 or more could facilitate the capture of over \$2-million in new sales. This new activity would almost fully wipe-out the entire, accrued start-up loss carry-forward.

December 20, 1999

Mr. Joe Gerek WRS FILM & VIDEO LABS, INC. 1000 Napor Blvd. Pittsburgh, PA 15205

Via Fax One (1) Page Total

RE:

STATUS OF COLLECTIONS ON PLAZA A.R.

Dear Joe:

It's not looking like a very Merry Christmas is in store. As per our telephone conversation, I'm quite distraught to hear that you're continuing to have problems with the WRS accounting system and that this has delayed Joe Shields from collecting on Plaza's accounts receivable. We also are dismayed at the recent batch of mysterious invoices that indicate that more and more replication is occurring, but without explanation as to the sales need. I suppose that both issues are one-in-the-same due to computer problems at WRS?

Plaza is facing serious producer and creditor issues as a result of the lackluster performance of WRS thus far in collecting our receivables. Turning over these functions was viewed by all as a potential solution, and bought us some time with the producers. But more than two-months into the new structure we've yet to show any activities, and now risk losing the rights to even more titles if we cannot, at the very least, give them a sales report as required in the agreements. The lack of reporting and absence of payments from WRS are a deadly one-two punch in destroying our relationships with these key program rights suppliers. Not having cash for the holidays only exacerbates the problems.

I continue to ride a delicate line with WRS in that I want to continue working with you – but that I'm also finding Plaza in an ever more precarious position with each day of no activity. It seems like the only thing that your staff (or computer?) can generate so far are more product replication invoices, which are at best unauthorized, and at worst, represent entirely fictional services.

As I continue negotiations with private investors, library lenders, and now EnterTech Media as possible partners for Plaza, it's critical that we have a more accurate picture of what is happening at WRS with our Accounts Receivable, inventory and balances. It would be quite difficult for Plaza to represent to a new partner on any of these key matters, based on the anemic information that Melanie and Joe Shields are providing so far. At some point, if our records and needs cannot be integrated with WRS, we may need to ask that the administration of the A.R. to be turned back to Plaza. Surely, we could do better than "no collections" verbiage I've gotten on every call for the past 2-1/2 months. I'm really pulling out my hair here, and need some help in solving this brewing cash crisis.

Sincerely,

Eric Parkinson
President / C.E.O.

# PLAZA ENTERTAINMENT, INC.

304 North Edinburgh, Los Angeles, CA 90048 Tel. (FilmWorks) 323-655-1385 / Fax (323) 655-8798

Feb. 3, 2000

TO:

JOE GEREK / JOE SHIELDS

WRS LABS

FROM:

ERIC PARKINSON

RE:

NEW INVOICES TO ISSUE / NEW ORDER / MISC.

- Please process the attached ORDER for GIANT OF THUNDER MOUNTAIN Videos that are being sold "at cost" to members of the production crew (C.O.D., PLUS Freight).
- Also, please issue TWO (2) separate invoices for ELVIS LOST HOME MOVIES
  that were sold to a wholesaler, but shipped from the direct-mail fulfillment center,
  Ascott Chase (the customer already HAS the product, but has not been invoiced
  yet).
- 3). Lock Box share / wire transfer -- were there any "net" funds to wire transfer as discussed yesterday? Please let me know as I'm struggling & juggling to keep the utilities powered! As discussed, it's very difficult to operate without receipt of our share of the Lock Box revenues, and frustrating that you continue to object to my offers to help with collections. Our actions show that we're doing everything possible to maintain a friendly and ongoing relationship with WRS. But frankly, the repeated news that there have not been receivables collected is putting Plaza out of business. Please help!
- 4). Other New Invoices -- again, we need some explanation of the invoices that we've been receiving for new product replications that seem to have occured without a Plaza PO or our authorization. If it's truly your computer / accounting system as you mentioned, then please get this fixed so that I don't have erroneous charges on my payables detail.

February 18, 2000

Mr. Joe Gerek WRS FILM & VIDEO LABS, INC. 1000 Napor Blvd. Pittsburgh, PA 15205

Via Fax One (1) Page Total

RE:

### UPDATE REQUEST ON PLAZA A.R. / COLLECTIONS & CASH

Dear Joe:

I will be meeting with several of Plaza's key program suppliers (producers) over the next few weeks, which I'm not looking forward to...

I'm at a loss as to what to say to them regarding the WRS Services Agreement and the continuing problems that Melanie and Joe claim to have in meshing our Quickbooks records into the WRS system. These delays are killing Plaza, as we've been unable to supply our customers with balance statements, apply any payments, add in new sales which we are completely in the dark over, and finally, to render sales reports to our producers as required.

Joe Sefel (Classic Animation) accused me yesterday of being involved in a fraudulent scheme with WRS to abscond with his animation revenues! I know that's simply his emotional venting, but from his perspective, Plaza has been overly complacent and patient with WRS during this new structure and he feels that we should be putting WRS on legal notice of breach. I appreciate his position, but am supportive of a war and legal battle with WRS. The whole point of the Services Agreement was to avoid such conflicts. It makes sense — on paper at least — but in the real world the absence of collections and reporting is making it into a worse situation than before. I wonder if I'll have money to pay for my AFM registration, my telephones and Plaza's rent this month? I'm completely in the dark because all our cash flow is dependent upon whether or not the Plaza A.R. can be interfaced with the WRS system.

I went ahead and called Ingram Entertainment yesterday about their overdue balances to Plaza. I was surprised, relieved and a bit alarmed, to be told that they sent a significant payment two weeks ago to the Lock Box! Will Plaza get our share as per the Services Agreement? Will I need to call every account to find out that – contrary to WRS reports of no collections – that payments were already received? This is not what I was promised when we structured this deal. Please advise.

Eric Parkinson President / C.E.O. (WRS - Pittsburgh)

# PLAZA ENT., INC.

### PLAZA OVERSTOCK INVENTORY

(As Of October 14, 1999)

Legend Of The North Wind
Elm Chanted Forest
Boogie Woogie Whale
Show & Tell Mime
Giant Of Thunder Mountain
Cat City
Destiny Of Marty Fine
20,000 Leagues Under Sea
Journey To Center Of Earth
Around The World In 80 Days
Ebenezer
Safe Kids
Treasure Island
Treasure Swamp Castle
Still Twisted
Story Of Christmas
Quest Of The Delta Knights
Merlin
1000 Pieces Of Gold
Legend Of Wolf Mountain
Little Heroes
Brave Frog
Francesco
Soultaker
Future Shock
Savage Land
Littlest Viking
Mosquito
Cold Heaven

Bed & Breakfast Across The Moon

	AVAIL.		NVENTORY	
	UNITS	COST		
	400	\$2.00	\$800	
	250	\$2.00	<u>~</u>	
	150	\$2.00	\$300	
	150	\$2.00	\$300	
	30,000	\$2.00		
	250	\$2.00	\$500	
	350	\$2.00	\$700	
	1,500	\$2.00	\$3,000	
	1,000	\$2.00	\$2,000	
Į	500	\$2.00	\$1,000	
	2,000	\$2.00	\$4,000	
	4,000	\$2.00	\$8,000	
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	300	\$2.00	\$600	
L	150	\$2.00	\$300	
L	800	\$2.00	\$1,600	
L	300	\$2.00	\$600	
Ļ	300	\$2.00	\$600	
L	300	\$2.00	\$600	
L	500	\$2.00	\$1,000	
L	200	\$2.00	\$400	
L	500	\$2.00	\$1,000	
	300	\$2.00	\$600	
	400	\$2.00	\$800	
	300	\$2.00	\$600	

	a - Fayer	tteville) IVENTORY
UNITS		SUBTOTAL
1,250		
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100	\$2.00	\$200
65,000	\$2.00	\$130,000
	\$2.00	\$0
C	\$2.00	\$0
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0	\$2.00	\$0
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700	\$2.00	\$1,400
700	\$2,00	\$1,400
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700	\$2.00	\$1,400
250	\$2.00	\$500
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0	\$2.00	\$0
0	\$2.00	\$0
0	\$2.00	\$0
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0	\$2.00	\$0

47,050

\$94,100

70,500

\$141,000